

MINUTES OF THE ANNUAL MEETING OF STOCKHOLDERS
OF
CEMEX HOLDINGS PHILIPPINES, INC.
(the “Company” or “CHP”)

Conducted online through a video conference facility at <https://cemex.zoom.us/j/83460981275>
7 June 2023 at 3:00PM

DIRECTORS PRESENT:

1. Sergio Mauricio Menéndez Medina – Chairman of the Board
2. Pedro Roxas – Lead Independent Director
3. Eleanor M. Hilado - Independent Director
4. Luis Guillermo Franco Carillo – Director
5. Antonio Ivan Sanchez Ugarte - Director
6. Francisco Javier Garcia Ruiz de Morales – Director
7. Jesus Ortiz de la Fuente - Director

DIRECTOR ABSENT:

Alfredo Panlilio – Independent Director

ALSO PRESENT:

Jannette Virata Sevilla – Corporate Secretary & Compliance Officer

INTRODUCTION

Mr. Pierre Ignatius C. Co., Investor Relations Director, acted as moderator of the proceedings. After the Philippine National Anthem was played, he introduced the members of CHP’s Board of Directors who were in attendance, as well as the principal executive officers of the Company listed below who were present:

1. Luis Guillermo Franco Carillo – President and Chief Executive Officer
2. Steve Wu - Treasurer & CFO
3. Irma D. Aure – Vice President for Human Capital and Organization
4. Jesus Ortiz de la Fuente – Vice President for Strategic Planning
5. Roberto Martin Z. Javier - Vice President for Commercial (Distribution Segment)
6. Edwin P. Hufemia - Vice President for Supply Chain
7. Adrian V. Bancoro – Director, Tax
8. Pierre Ignatius C. Co – Director, Investor Relations
9. Maria Virginia Lacson-del Rosario – Director, Customer Experience
10. Erlinda C. Lizardo – Director, Corporate Communications
11. Christer Gaudiano – Director, Sustainability, Enterprise Risk Management, Corporate Communications and Public Affairs
12. Dino Martin W. Segundo – Legal Director and Assistant Corporate Secretary
13. Juan Carlos Soto Carbajal – Director, Procurement
14. Jannette Virata Sevilla – Corporate Secretary and Compliance Officer

Mr. Co confirmed that representatives of the independent external auditor of CHP, R.G. Manabat & Co., were present, namely, Ms. Sharon Dayoan, Ms. Emerald Bagnes, Mr. Enrico E. Baluyut and Mr. Ronie Tampoc.

Mr. Co also acknowledged the presence of Ms. Marife B. Zamora who is one of the individuals nominated for election as an independent director of the Company during this annual stockholders’ meeting.

Thereafter, the Chairman of the Board of Directors, Mr. Sergio Menéndez, delivered his opening remarks. The full text of the Chairman’s *Opening Remarks* is attached as Annex “A” of these minutes.

1. CALL TO ORDER

In accordance with the Amended By-Laws of CHP, Mr. Luis Franco, CHP’s President & CEO, presided over the meeting and acted as *Chairman* of the meeting (the “*Meeting Chairman*”). After his brief welcome message, Mr. Franco called the meeting to order and requested the Corporate Secretary to report on the service of notice and existence of quorum for the meeting.

2. CERTIFICATION OF NOTICE AND QUORUM

The Corporate Secretary certified that in compliance with the Notice dated March 13, 2023 of the Securities and Exchange Commission (“SEC”) providing publicly-listed companies an alternative mode for distributing and providing copies of notice of meeting, information statement and other documents in connection with the holding of annual stockholders’ meeting for 2023, the Company distributed the Notice of its 2023 Annual Meeting of Stockholders with materials relevant for the meeting, as follows: (1) the *Final Notice of Meeting with the Procedure for Participating in the Meeting and For Voting* was published in the Daily Tribune and The Manila Times, in both online and print formats, on the 12th and 13th of May 2023, and (2) the *Final Notice of Meeting with the Procedure for Participating in the Meeting and For Voting*, including the explanatory notes to the agenda items, the Definitive Information Statement with Management Report (the “Information Statement”), the 2022 Annual Report (SEC Form 17-A) and other relevant materials were posted¹ on the PSE EDGE disclosure portal on May 10, 2023 and on CHP’s website on May 12, 2023.

The Corporate Secretary also underscored the following:

- a) Among the various information presented in the Definitive Information Statement and the 2022 Annual Report (SEC Form 17-A) are the respective profiles of the members of the Board of Directors, the directors’ attendance report and annual compensation report, the appraisal and performance assessment of directors, appropriate discussion on director’s self-dealing and related party transactions, and the dividend policy of the company
- b) April 28, 2023 is the record date fixed by the Board of Directors for determining stockholders entitled to participate in, and to vote at, the annual meeting of stockholders
- c) For purposes of determination of the meeting quorum, eligible stockholders who registered to participate in this annual meeting on or before June 1, 2023 are considered in the computation of stockholders’ attendance.

The Corporate Secretary then certified that stockholders who timely registered for this meeting hold a total of 12,143,184,441 common shares of CHP, representing approximately 90.02% of the total issued and outstanding shares of stock² of the Company, and are therefore considered as present or represented in this annual meeting. She stated that the calculation of the number of shares represented in this meeting was separately reviewed and validated by R.G. Manabat & Co.

Based on the certification by the Corporate Secretary on the delivery of notice of meeting and the existence of a quorum for purposes of transacting business, the *Meeting Chairman* declared the meeting duly convened and open for business.

Further to the request of the *Meeting Chairman*, the Corporate Secretary discussed the meeting rules and voting procedure observed for this annual meeting, to wit:

- 1) Stockholders were informed of the relevant procedure through the *Procedure for Participating in the Meeting and for Voting* which was set forth in the Definitive Information Statement and appended to the Notice of Meeting distributed to stockholders by the methods earlier described.
- 2) The proposed resolutions corresponding to the agenda items were included in the explanatory notes to the agenda items appended to the Notice of Meeting and attached to the Definitive Information Statement³.
- 3) Stockholders could only cast their votes on any of the matters to be presented during this meeting by way of submitting their voting ballots/proxy forms (by physical delivery or email to the Office of the Corporate Secretary) on or before the prescribed Voting Deadline – June 1, 2023. A sample voting ballot/proxy form was included in the Definitive Information Statement and posted on the PSE Edge disclosure portal and CHP’s website.
- 4) Each CHP share entitled the registered stockholder (or his representative) to one vote, except that for the election of directors, a stockholder shall have right to vote up to such number of shares held by him multiplied by 8.

¹ The materials remain posted on the PSE Edge and CHP’s website since the initial posting dates.

² The total issued and outstanding shares of stock of CHP is 13,489,226,623 common shares

³ The explanatory notes to the agenda items were also among the meeting materials posted on the PSE Edge disclosure portal and CHP’s website.

- 5) The affirmative vote of stockholders (present or represented) holding a majority of the meeting quorum is required in order to pass and approve each of the proposed resolutions, except for the election of directors, in respect of which cumulative voting is allowed.
- 6) CHP engaged the services of R.G. Manabat & Co to review and validate the tabulation of votes conducted by the Corporate Secretary.
- 7) The final tally of votes and the proposed resolutions corresponding to each agenda item will be shown on the screen as the meeting progresses.
- 8) Stockholders were requested beforehand to send their questions or comments by email. She advised that stockholders may likewise send their comments and questions through the Q&A button located at the bottom of the screen. Questions or comments will be read out by the Moderator and responded to during the Question & Answer session scheduled at the later part of the meeting.
- 9) Questions which could not be taken up during the meeting will be answered or responded to directly by our Investor Relations group.
- 10) The proceedings of this annual meeting will be recorded.

3. APPROVAL OF THE MINUTES OF THE ANNUAL MEETING OF STOCKHOLDERS HELD IN 2022

The *Meeting Chairman* then proceeded to the next order of business which was the approval of the Minutes of the Annual Meeting of Stockholders held on June 1, 2022.

The Corporate Secretary stated that the preliminary draft of the subject minutes of meeting, which was posted on CHP's website on June 3, 2022, were available for inspection by any stockholder at the office of the Corporate Secretary. She confirmed that a copy of the minutes of the annual meeting presented for stockholders' approval was appended to the Definitive Information Statement for this annual meeting.

Upon motion duly made and seconded, the reading of the subject minutes of meetings was dispensed with, and based on the final tally of votes which was certified by the Corporate Secretary, the *Meeting Chairman* declared that the affirmative vote of stockholders holding more than a simple majority of the total outstanding shares of stock of CHP voted in favor of the approval of the subject minutes of meeting. Accordingly, the circulated resolution below is deemed adopted and approved:

“RESOLVED, that the stockholders of Cemex Holdings Philippines, Inc. (the “Corporation”) hereby approve the Minutes of the Annual Meeting of Stockholders of the Corporation held on June 1, 2022.”

The details of the final tally of votes were:

	NUMBER OF VOTES CAST	PERCENTAGE OF TOTAL OUTSTANDING SHARES
1. Yes/Approved	12,142,217,904	90.01%
2. No/Against	0	0
3. Abstain	0	0

4. REPORT OF THE PRESIDENT AND CHIEF EXECUTIVE OFFICER

For the next item on the agenda, Mr. Franco presented to the stockholders the President's Report which highlights the operating and financial performance of CHP in 2022 as well as an update on recent events. The full text of the President's Report is attached as Annex “B” of these minutes.

Following the conclusion of the President's report, the Moderator reminded the stockholders that in the event that there are questions or comments, the same would be read out and responded to during the Question & Answer session scheduled at the later part of the meeting. Questions or comments which could not be taken up during the meeting will be answered or responded to directly by our Investor Relations group.

The meeting proceeded to the next agenda item.

5. APPROVAL OF THE 2022 ANNUAL REPORT AND THE AUDITED FINANCIAL STATEMENTS OF THE CORPORATION FOR THE YEAR ENDED 31 DECEMBER 2022 (CONSOLIDATED AND SEPARATE)

The *Meeting Chairman* proceeded to the next item in the agenda which was the approval of the Company's 2022 Annual Report (SEC Form 17-A for 2022) and the audited financial statements of the Company for the year ended December 31, 2022.

The Company's 2022 Annual Report (SEC Form 17-A) and audited financial statements for the year ended December 31, 2022 (consolidated and separate) were attached as annexes to the Definitive Information Statement. These documents are posted on the PSE Edge disclosure portal and CHP's website.

Upon motion duly made and seconded, and based on the final tally of votes which was certified by the Corporate Secretary, the *Meeting Chairman* declared that stockholders holding more than a simple majority of the total outstanding shares of stock of CHP voted in favor of the approval of the 2022 Annual Report (SEC Form 17-A) and the audited financial statements of CHP for the year ended December 31, 2022 (consolidated and separate). Accordingly, the circulated resolution below is deemed adopted and approved:

“RESOLVED, that the stockholders of Cemex Holdings Philippines, Inc. (the “Corporation”) hereby approve the Annual Report (SEC Form 17-A) for 2022 and the Audited Financial Statements of the Corporation for the year ended December 31, 2022.”

The details of the final tally of votes were:

	NUMBER OF VOTES CAST	PERCENTAGE OF TOTAL OUTSTANDING SHARES
1. Yes/Approved	12,141,692,435	90.01%
2. No/Against	0	0
3. Abstain	525,469	nil

6. RATIFICATION AND APPROVAL OF ACTS OF THE BOARD OF DIRECTORS AND MANAGEMENT SINCE THE ANNUAL MEETING OF STOCKHOLDERS IN 2022

The *Meeting Chairman* then moved on to the next item in the agenda which was the ratification and approval of the acts of the Board of Directors and Management of CHP since the annual stockholders' meeting which was held last June 1, 2022.

The Corporate Secretary informed the stockholders that the matters for stockholders' ratification are all acts of the Board of Directors since the last meeting of stockholders held on June 1, 2022 as well as decisions and resolutions of the Board of Directors as set forth in the minutes of the Board meetings held during the same period and those referenced or discussed in the disclosures that have been duly filed with the Securities and Exchange Commission and the Philippine Stock Exchange. These include, without limitation, the material transactions summarized in the Definitive Information Statement. The Corporate Secretary reminded the meeting participants that copies of the minutes of Board meetings were made available for stockholders' inspection at the office of the Corporate Secretary. She also clarified that the acts of Management refer to those taken to implement the resolutions or directives of the Board of Directors, as well as decisions taken and transactions entered into or made in the ordinary course of business.

Upon motion duly made and seconded, and based on the final tally of votes which was certified by the Corporate Secretary, the *Meeting Chairman* declared that stockholders holding more than a simple majority of the total outstanding shares of stock of CHP voted in favor of the approval, ratification and confirmation of all actions of the Board of Directors and Management taken since the annual meeting of stockholders held on June 1, 2022 until the date of this annual meeting. Accordingly, the circulated resolution below is deemed adopted and approved:

“RESOLVED, that the stockholders of Cemex Holdings Philippines, Inc. (the “Corporation”) hereby approve, ratify and confirm all acts, resolutions, and deeds of the Board of Directors and Management of the Corporation which were made, taken or entered into during the period from the Annual Meeting of Stockholders held on June 1, 2022 up to the date of the Annual Meeting of Stockholders on June 7, 2023.”

The details of the final tally of votes were:

	NUMBER OF VOTES CAST	PERCENTAGE OF TOTAL OUTSTANDING SHARES
1. Yes/Approved	12,141,692,435	90.01%
2. No/Against	0	0
3. Abstain	525,469	nil

7. ELECTION OF THE MEMBERS OF THE BOARD OF DIRECTORS

The *Meeting Chairman* proceeded to the next item on the agenda which was the election of the members of the Board of Directors who shall serve until the annual meeting of stockholders in 2024 and until their successors are duly elected and qualified. He requested the Chairman of the Nomination Committee, Ms. Eleanor M. Hilado, to describe the screening process for nomination to the Board of Directors and to read the names of the persons who have been nominated.

Ms. Hilado noted that CHP's Articles of Incorporation provided for eight (8) seats in the Board of Directors and that in accordance with Article 3 (E) of the Company's Revised Manual of Corporate Governance, the Period for Nomination for candidates to the Board of Directors was from March 23, 2023 to April 21, 2023. She further confirmed that only one shareholder of CHP, i.e., Cemex Asian South East Corporation, submitted its letter of nomination during the Period for Nomination containing its nomination of eight (8) individuals for election to the Board of Directors. The Company did not receive any other nomination.

The nominees are:

1. Pedro Roxas – as independent director
2. Eleanor M. Hilado – as independent director
3. Marife B. Zamora – as independent director
4. Sergio Mauricio Menendez Medina
5. Luis Guillermo Franco Carrillo
6. Antonio Ivan Sanchez Ugarte
7. Francisco Javier Garcia Ruiz de Morales
8. Jesus Ortiz de la Fuente

Ms. Hilado informed the stockholders that that the Nomination Committee reviewed the qualifications of the nominees, including the 3 nominees for independent directors, and determined that these nominees are qualified to serve as directors of the Company and do not possess any of the disqualifications to serve as such. She reiterated that the profiles of the nominees stating their age, qualifications and work experience were provided to the stockholders in advance of the annual meeting through the Company's Information Statement. In conclusion, Ms. Hilado stated that all nominees have given their respective consent to their nomination.

The *Meeting Chairman* thanked Ms. Hilado for her discussion on the matter.

Thereafter, a motion was made and duly seconded for the election of the eight (8) nominees as members of the Board of Directors of CHP for the ensuing year.

Based on the final tally of votes which was certified by the Corporate Secretary, who confirmed that all nominees garnered votes sufficient for purposes of election and that the voting process complied with the voting principles under the Revised Corporation Code, the *Meeting Chairman* declared the eight nominees duly elected members of the Board of Directors to serve for the ensuing year and until their successors are duly elected and qualified:

NAME OF NOMINEES	No. of Votes Yes/For	No. of Votes No/Against	No. of Votes Abstain
Pedro Roxas	12,136,262,649	5,955,255	0
Eleanor M. Hilado	12,142,217,904	0	0
Marife B. Zamora	12,142,217,904	0	0
Sergio Mauricio Menendez Medina	12,129,090,322	13,127,582	0
Luis Guillermo Franco Carrillo	12,142,217,904	0	0
Antonio Ivan Sanchez Ugarte	12,142,217,904	0	0
Francisco Javier Garcia Ruiz de Morales	12,142,217,904	0	0
Jesus Ortiz de la Fuente	12,142,217,904	0	0

8. APPOINTMENT OF EXTERNAL AUDITOR OF THE CORPORATION FOR 2023

The *Meeting Chairman* then directed the proceedings to the next proposal to be presented for stockholders' approval pertaining to the appointment of the independent external auditor for fiscal year 2023.

The Corporate Secretary informed the stockholders that the Audit Committee favorably endorsed to the Board of Directors the re-appointment of R.G. Manabat & Co., based on the committee's evaluation of services provided and further to the committee's assessment that the accounting firm's performance has been satisfactory. Taking into account the favorable endorsement of the Audit Committee, the Board of Director recommended the re-appointment of R.G. Manabat & Co. as the Company's independent external auditor for fiscal year 2023.

Upon motion duly made and seconded, and based on the final tally of votes which was certified by the Corporate Secretary, the *Meeting Chairman* declared that stockholders holding more than a simple majority of the total outstanding shares of stock of CHP voted in favor of the re-appointment of R.G. Manabat & Co. as CHP's independent external auditor for the fiscal year 2023. Accordingly, the circulated resolution below is deemed adopted and approved:

“RESOLVED, that the stockholders of Cemex Holdings Philippines, Inc. (the “Corporation”) hereby approve the appointment of the accounting firm of R.G. Manabat & Co. as independent external auditor of the Corporation for the fiscal year 2023.”

The details of the final tally of votes were:

	NUMBER OF VOTES CAST	PERCENTAGE OF TOTAL OUTSTANDING SHARES
1. Yes/Approved	12,142,217,904	90.01%
2. No/Against	0	0
3. Abstain	0	0

9. OTHER MATTERS

The *Meeting Chairman* asked whether or not there were other matters that should be brought to the attention of the stockholders.

The Moderator informed the *Meeting Chairman* that no other matter, question or comment were raised or made by stockholders for consideration during this annual meeting. The Moderator extended his invitation to stockholders to direct any queries they might have after this meeting to the CHP's Investor Relations Department at chp.ir@cemex.com.

10. ADJOURNMENT

There being no other matter to discuss, the *Meeting Chairman* entertained a motion to adjourn. Upon motion duly made and seconded, the meeting was adjourned.

CERTIFIED CORRECT:

JANNETTE VIRATA SEVILLA
Secretary of the Meeting

ATTESTED:

LUIS GUILLERMO FRANCO CARRILLO
(President)
Chairman of the Meeting

OPENING REMARKS

Mr. Sergio Mauricio Menéndez Medina
CHP Annual Meeting of Stockholders
June 7, 2023

Fellow shareholders, our Board of Directors, management and staff, guests, good afternoon and welcome to the 2023 Annual Meeting of Stockholders of CEMEX Holdings Philippines. Thank you for joining us in this year's meeting.

2022 was a complex year, with a challenging economic and political environment around the globe. To effectively navigate these headwinds, Cemex took a proactive stance focused on value creation. In this environment, Cemex proved its resilience and the strength of its strategy, thanks to the dedication and talent of its people. We are confident that the actions we have taken since our last stockholders' meeting will yield positive results this year.

Regarding our efforts to address climate change, under our Future in Action program, we have evolved the pillars that will help us achieve our goal of becoming a net-zero CO2 company by 2050. A transition to a green economy is not confined to our production processes, but to the entire life cycle of our products, we have developed additional roadmaps focused on Water, Biodiversity, Innovation and Partnerships to ensure that we achieve sustainable excellence through climate action, circularity, and natural resource management.

We are proud of the achievements we have made under our Future in Action program. Cemex has one of the most ambitious targets in the cement industry and was among the first companies to validate its 2030 goals through the Science Based Targets initiative, aligned under the new 1.5°C scenario. This is the most ambitious path currently available worldwide.

We continue to drive innovation in the industry with Cemex Go, a pioneer in construction ecommerce; Regenera, our circularity solutions focused on waste management, and the continued development of our low-carbon Vertua products.

We also evolved our brand. Rolled out in March this year, our Cemex logo, which has been present for over 30 years, was updated to reflect the changes in the company, focusing on leading the industry towards innovation, digitalization, and sustainability. A "renewed commitment to helping our customers push the boundaries of sustainable construction through innovative solutions."

Finally, I am pleased to inform you that CEMEX Holdings Philippines once again received several recognitions at the 2023 CEMEX Global Awards, in various categories such as Health & Safety, Customer Centricity and Sustainability. These Global Awards recognizes the extraordinary contributions of individuals and teams towards the strategic priorities and growth of CEMEX.

Please celebrate with us as we champion sustainability and continue to lead the creation of resilient and sustainable infrastructure where people live better lives. We are contributing to build a better and more sustainable future for all.

Thank you for your continued trust and support.

Have a pleasant day.

President's Report
Mr. Luis Guillermo Franco Carrillo
CHP Annual Meeting of Stockholders
June 7, 2023

Hello and good day to everyone.

Fellow shareholders, colleagues, ladies and gentlemen, welcome to this year's CEMEX Holdings Philippines Annual Meeting of Stockholders.

We value your time and effort to be with us in this meeting.

We will be sharing updates about our company, and we look forward to entertaining your questions.

2022 was a year of unexpected challenges for many industries, as economic and political uncertainty translated to high inflation and rising energy prices.

Since our last stockholders meeting, our operating conditions have changed significantly. Even as we were already facing a highly inflationary environment, consumption for our products during the first half of 2022 was fueled by project completions prior to the national elections in May.

However, the situation starting the second half of the year worsened rapidly, with further pressures on input cost inflation at record-high levels, driven mostly by fuel markets.

In addition, we experienced weaker-than-expected cement demand as consumers were affected by high inflation and high interest rates limiting spending for the residential sector, high inventories in the non-residential sector, and slower execution of public projects.

Nevertheless, despite these changing circumstances we persevered and have made significant advances in efficiencies.

Central to our agenda is to continue leading the industry in the transition to a low-carbon and circular economy, through our Future in Action commitment, in a way that is economically feasible and profitable.

In 2022, we achieved an important milestone, reaching a 50% reduction in our CO2 emissions per ton, compared to our 1990 baseline.

We are pleased that our two plants, Solid and APO, continued to achieve daily records for CO2 emissions during the first and second quarters of 2023.

It is relevant to mention that, while we accelerated our efforts to reduce emissions, we did it in a way that allowed us to face unprecedented input cost inflation and slowing market conditions.

We are encouraged to have already seen notable improvements in our fuel and distribution costs during the first quarter of 2023.

Since fuel pressures started last year, we began focusing on more cost-efficient fuel mixes in both of our plants, significantly increasing our usage of alternative fuels. On a unitary basis, after seeing our fuel cost peak to its highest level ever in January, we experienced sequential declines in the next two months of the first quarter. Our unitary fuel cost in March – on a USD per Gygacal basis - was our lowest since April last year.

Our efforts to reduce energy costs will remain a priority for the group, and we expect the benefits of said initiatives to increase as the year progresses.

Moreover, we have launched a program to achieve efficiencies in all areas of the company. Not only in production and supply chain operations, but also targeting savings from operating expenses and fixed costs.

Through these efforts, we have seen our unitary distribution cost decline sequentially in the first quarter.

Our pricing strategy, designed to offset the input cost inflation in our products, specifically in fuel, electricity, and transport, became a more pressing priority for the company in 2022. As a result, our average cement price increased by 9 percent year-over-year.

Even with this effort, our company's revenues were down by 2 percent for 2022, as cement volume decreased by 10 percent.

The decline reflects low cement demand, challenging industry dynamics, the significant presence of imports in the market, and an impact due to our pricing strategy.

With the steep rise in global energy prices, our cost of sales, as a percentage of sales, increased by 5 percentage points in 2022 mainly due to higher fuel costs.

For 2022, our Operating EBITDA was around 2.8 billion pesos, lower by 26 percent year-over-year mainly due to the sharp increase in energy cost and lower volume.

Our free cash flow after maintenance CAPEX decreased by 77 percent mainly due to lower EBITDA and an investment in working capital driven by higher inventories.

In light of the headwinds, we focused on the variables that we can control, and have made important progress.

Although our cost of sales remained elevated for the first quarter of 2023, on a unitary basis, our cost of sales in March was our lowest since September last year. This was mainly due to sequential declines in our unitary fuel cost - on a USD per Gcal basis - during the quarter.

It is positive to see that we have already noticed an inflection point in costs such as fuel and distribution.

After peaking in January, our fuel cost has now returned to levels similar to those of the first half of 2022.

Nevertheless, we expect cost pressures to persist - especially during the first half of 2023 - so we will remain committed to continuing to lower our operating and production costs.

In addition, we expect industry competition to remain heightened over the next few quarters. With the objective of maximizing our profitability, our commercial strategy will aim to balance our volumes and prices in the quarters to come. We will try to find windows of opportunity to execute our pricing strategy, while ensuring our competitiveness in the market.

Amidst concerns of a global slowdown, the general outlook remains that Philippine GDP should continue to grow within the government's 6-7% target for 2023.

Similarly, according to the Philippine central bank's recent business expectations survey, the outlook for the construction industry remains positive as firms anticipate improvements in volume of business activities.

Despite the challenges brought by high inflation and borrowing costs, industry demand should continue to be supported by growth in remittances, a resilient BPO industry, and a rebound in tourism.

The government remains committed to pursuing infrastructure and social housing projects, as a key driver of economic activity. For 2023, infrastructure continues to play an essential role in the government's growth strategy as it received a significant allocation from the national budget. We remain cautiously optimistic as the government maintains its objective to spend at least 5 percent of GDP for infrastructure, sustained through Public-Private Partnerships.

I have mentioned in the past that we expect 2023 to be a year of transition for our company.

Although we have already noticed an inflection point in costs such as fuel and distribution, our expectations remain that market conditions and cost inflation will continue to be challenging through the first half of 2023.

We are guiding for a low-single-digit percentage decrease in our cement volumes for 2023.

With uncertain market conditions in the foreseeable future, we remain focused on finding efficient and sustainable ways of running our operations and improving our results.

Regarding our company priorities, we are proud of what we achieved during the past year, despite the challenging market environment.

As you know, the health and safety of our people is our top priority. We are firmly committed to ensuring that our employees, customers, and other stakeholders are protected.

Our efforts helped us to prevent fatalities and LTIs across our operations for 2022. We also saw a 27 percent reduction in property damage incidents compared to 2021.

In terms of health, we have resumed our wellness initiatives, such as sports competitions and health checks, to give more attention to other health issues, including physical fitness and cardiovascular health.

As mentioned by our Chairman, in May, CEMEX once again held its CEMEX Global Awards. This event recognizes the efforts of colleagues and teams towards the strategic priorities of CEMEX.

I am pleased to report that CEMEX in the Philippines received seven awards under the Health and Safety category.

Our Solid Plant was recognized as 2nd place for “Best Performance” under the cement sector, while our Supply Chain Luzon Transport team won “Most Improved” under the Road Transportation sector.

In addition, we received several awards under the *Fit4Life Contribution* and *Contractor Management* categories.

We remain committed to achieving zero incidents and we firmly believe that this is attainable. We will continue to promote leadership and accountability, effective supervision, and ensure proper implementation of our protocols.

At CEMEX Philippines, customer centricity is a core value, with innovation a key component in providing greater service and productivity for our customers, and I am grateful that our actions have been recognized by our customers.

After ending the year strongly with a Net Promoter Score, or “NPS”, of 69 in the fourth quarter of 2022, we are delighted to see our NPS reach 75% for the first quarter of 2023. This is our highest NPS so far.

Our NPS reflects the satisfaction of our customers with the quality of the products and services we provide.

Our CEMEX Go digital platform, which by 2023 has been serving customers for nearly 5 years, has been a key driver of value for our company.

In the CEMEX Global awards, our Commercial – Distribution team was recognized as 1st place for “CEMEX Go Revenue performance” under the Larger Markets category.

We have been adding more functionalities to our CEMEX Go platform. During the first quarter of 2023, we integrated a new e-payment channel to CEMEX Go. This new payment method should provide an improvement in the experience of our customers, with real-time posting of transactions via CEMEX Go.

We are proud to have two of our initiatives recognized by CEMEX under the Customer Experience category.

CEMEX Go Rewards, our first and exclusive digital rewards program, won the “Digital Marketing Excellence award” for Customer Based initiatives.

Our Digital Queueing System won the “Best Initiative Implemented award” for Transactional Experience initiatives.

It is worth mentioning that, under the Superior Customer Experience Awards, we have been winning *Best Initiative Implemented* for four years in a row.

In terms of sustainability, by the end of 2022, we saw the adoption rate of paperless invoicing by our clients more than double compared to the previous year. We have also reduced paper receipts by 25 percent. These actions further demonstrate our commitment to energy efficiency and reducing waste.

Supported by our commercial teams, our customer service center, and our CEMEX Go platform, we will continue to listen to our customers' feedback, taking their input to further improve our service.

We strive to lead the development of sustainable products and innovative solutions, to address society's growing needs.

In 2022, our lower-carbon Vertua® products accounted for close to 70 percent of our products sold.

Furthermore, at the end of the first quarter, we launched our new and improved masonry product, CEMEX Palitada King, in certain Luzon markets.

We are proud to be the main cement supplier for the Cebu-Cordova Link Expressway. This project won First Place in the International Infrastructure Category of the 2022 Premio Obras CEMEX.

Held last November, the CEMEX Building Awards is one of the most renowned competitions in the construction industry.

As mentioned earlier, our Future in Action commitment is central to our agenda.

We are on track to meet our objective of less than 430 kilograms of net CO₂ per ton of cement by 2030, as we continue to increase our use of alternative fuels, focus on using more clean energy, and reduce our clinker factor.

In the CEMEX Global awards, Solid Plant was recognized as "Most Improved" for CO₂ emissions per ton, while APO Plant won "Most Improved" for clinker factor.

With the addition of the heat recovery facility in APO Plant, which came online last year, around 13 percent of our power requirement was sourced from clean energy in 2022.

We are also exploring opportunities to source part of our power requirements from solar energy. In addition, the current supply agreements that APO and Solid have with their respective grid electricity providers, contain certain proportions from clean energy.

We continue strengthening collaboration with the public and private sectors to further reduce our carbon footprint and contribute to a circular economy. We are proud of our partnerships with more than 30 local government units and corporations, as we work together in pursuing innovative and effective waste management.

We have made possible for the first time in the Philippines the use of biosolids as an alternative fuel. Wastewater generated by residential and commercial establishments will be fully treated and discharged as biosolids, and thereafter, used as fuel for our cement plants.

Earlier this year, we launched "Regenera" in the Philippines, a business specialized in providing circularity solutions through the recovery, management, recycling, and sustainable disposal and diversion of waste. "Regenera" leverages CEMEX's global expertise and infrastructure to use municipal waste and industrial by-products as sustainable substitutes for fossil fuels and natural raw materials in our production processes.

In line with our Future in Action commitments, we will continue to pursue sustainable operations through climate action, circularity, and natural resource management.

We are pleased to report that works for our Solid New Line have shown good progress since the project resumed under new contractors last year.

Already completed are:

- Civil works and slip form works for all silos,
- and the commissioning and startup of the main electrical substation for the new line.

The new substation is already supplying power to our existing line in Solid Plant.

Our contractors have been using *Rizal Vertua Plus High Strength cement*, produced in Solid Plant, instead of Ordinary Portland Cement, for all concrete requirements of the project.

We have invested around 237 million U.S. dollars from the start of the project until the end of March 2023.

The estimated total investment for the project is 356 million U.S. dollars.

Our estimated date of completion for the new line is March 2024.

We look forward to the continued progress of our Solid Plant New Line, until its completion.

I am pleased to share that, despite the adverse market conditions, we managed to have high levels of engagement from our employees. Proof of this is that, in January, we were certified as a Great Place to Work. We are the first cement company in the country to be certified by Great Place to Work, the global authority in workplace culture.

This recognition affirms our optimism and resilience as a team, and our commitment to creating value for all our stakeholders-

And finally, to build a better nation, we must build sustainable communities. Laying the foundation for a better future means investing in the following key priorities: resilient infrastructure, nature conservation, education, health & safety, and local livelihood; thereby equipping communities with the tools and skills they need to thrive and become self-sustaining.

In 2022, we continued to partner with public and private institutions to safeguard and develop our impact communities. Following the aftermath of Typhoon Odette in December 2021, we supported the rebuilding efforts in the community of Naga by providing assistance to over 745 affected community members, taking part in clearing operations and providing access to water and electricity to the community.

On health & safety, we maintained the operations of our vaccination centers in Antipolo & Naga, Cebu, to boost immunization. We also provided sanitation supplies for our schools to prepare for face-to-face classes.

As we protect and care for the people in our communities, we must also protect the environment in which they live. With this in mind, we continue to teach communities about proper waste management and climate action. We also maintain and support biological diversity in our impact areas, with our employees planting more than 7,400 seedlings in various sites across Antipolo and Naga (Cebu).

This concludes my presentation.

In closing, we will continue to focus on the variables we can control to use our resources more efficiently, across all areas of the organization, including plant and supply chain operations, and activities involving selling, administrative, investor relations, and corporate functions.

I strongly believe that, by executing our strategies and working as one team, we will be able to build a stronger CEMEX Holdings Philippines in 2023.

On behalf of our Board of Directors, our management team, and our employees, we thank you for your continued trust in CHP.

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The information contained in the President's report or presentation includes forward-looking statements. These forward-looking statements and information are necessarily subject to risks, uncertainties, and assumptions, including but not limited to CEMEX HOLDINGS PHILIPPINES, INC.'s ("CHP") plans, objectives, expectations (financial or otherwise), and typically can be identified by the use of words such as "may," "assume," "might," "should," "could," "continue," "would," "can," "consider," "anticipate," "estimate," "expect," "envision," "plan," "believe," "foresee," "predict," "potential" "target," "strategy," "intend", and similar terms. Although CHP believes that its expectations are reasonable, it can give no assurance that these expectations will prove to be correct, and actual results may vary materially from historical results or results anticipated by forward-looking statements due to various factors. These forward-looking statements reflect, as of the date on which such forward-looking statements are made, CHP's current expectations and projections about future events based on CHP's knowledge of present facts and circumstances and assumptions about future events, as well as CHP's current plans based on such facts and circumstances unless otherwise indicated. These statements necessarily involve risks, uncertainties, and assumptions that could cause actual results to differ materially from historical results or those anticipated by in the President's report or presentation. Among others, such risks, uncertainties, and assumptions include those discussed in CHP's most recent annual report and those detailed from time to time in CHP's filings with the Philippine Securities and Exchange Commission, which are incorporated by reference, including, but not limited to: the impact of pandemics, epidemics or outbreaks of infectious diseases and the response of governments and

other third parties, including with respect to the novel strain of the coronavirus and its variants, declared as a pandemic by the World Health Organization in May 2020 (“COVID-19”), which have affected and may continue to adversely affect, among other matters, the ability of our operating facilities to operate at full or any capacity, supply chains, international operations, availability of liquidity, investor confidence and consumer spending, as well as the availability of, and demand for, our products and services; the cyclical activity of the construction sector; CHP’s and its subsidiaries (together, the “CHP Group”) exposure to other sectors that impact the CHP Group’s business, such as, but not limited to, the energy sector; availability of raw materials and related fluctuating prices; volatility in pension plan asset values and liabilities, which may require cash contributions to the pension plans; the impact of environmental cleanup costs and other liabilities relating to existing and/or divested businesses; our ability to secure and permit aggregates reserves in strategically located areas; the timing and amount of federal, state and local funding for infrastructure; changes in the level of spending for private residential and private nonresidential construction; changes in our effective tax rate; competition in the markets in which the CHP Group offers its products and services; general political, social, economic, health, and business conditions in the markets in which the CHP Group operates or that affect its operations and any significant economic, health, political, or social developments in those markets, including any nationalization or privatization of any assets or operations; the regulatory environment, including environmental, tax, labor, antitrust and acquisition-related rules and regulations; CHP Group’s ability to satisfy its debt obligations and the ability of CEMEX, S.A.B. de C.V. (“CEMEX”), the ultimate parent company of the major shareholder of CHP, to satisfy CEMEX’s obligations under its material debt agreements, the indentures that govern CEMEX’s notes and CEMEX’s other debt instruments; CHP Group’s and CEMEX’s ability to refinance their existing indebtedness; availability of short-term credit lines, which can assist the CHP Group in connection with market cycles; the impact of CEMEX’s below investment grade debt rating on the CHP Group’s and CEMEX’s cost of capital; loss of reputation of the CHP Group’s brands; CHP Group’s and CEMEX’s ability to consummate asset sales and fully integrate newly acquired businesses; CHP Group’s ability to achieve cost-savings with its cost-reduction initiatives and implement the CHP Group’s pricing initiatives for its products; the increasing reliance on information technology infrastructure for the CHP Group’s operations, sales in general, sales invoicing, procurement, financial statements and other processes that can adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subject to cyber-attacks; changes in the economy that affect demand for consumer goods, consequently affecting the demand for the CHP Group’s products and services; weather conditions, including but not limited to, excessive rain and snow, and disasters such as earthquakes and floods; trade barriers, including tariffs or import taxes and changes in existing trade policies or changes to, or withdrawals from free trade agreements; availability and cost of trucks, railcars, barges and ships, as well as their licensed operators, for transport of our materials; labor shortages and constraints; terrorist and organized criminal activities as well as geopolitical events, such as war and armed conflicts, including the current war between Russia and Ukraine; declarations of insolvency or bankruptcy or becoming subject to similar proceedings; and, natural disasters and other unforeseen events (including global health hazards such as COVID-19). Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from historical results, performance or achievements and/or results, performance or achievements expressly or implicitly anticipated by the forward-looking statements, or that otherwise could have an impact on the CHP Group. Any or all of CHP’s forward-looking statements may turn out to be inaccurate and the factors identified above are not exhaustive. Accordingly, undue reliance on forward-looking statements should not be placed, as such forward-looking statements speak only as of the dates on which they are made. These factors may be revised or supplemented, but CHP is not under, and expressly disclaims, any obligation to update or correct the information contained in the President’s report or presentation or any forward-looking statement that it may make from time to time, whether as a result of new information, future events or otherwise. Readers should review future reports filed by us with the Philippine Securities and Exchange Commission. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to the CHP Group’s prices for the CHP Group’s products. We generated some of this data internally, and some was obtained from independent industry publications and reports that we believe to be reliable sources. We have not independently verified this data nor sought the consent of any organizations to refer to their reports in the President’s report or presentation.